



# Legal Management System

## Current Business Scenario

- Operations of Law Firms are managed manually and/or in an unorganized way, thus requiring a lot of paperwork & managing/maintaining Files & Folders, and some through emails, resulting in poor user experience
- Law Firms deal with a huge client base, however are entirely dependent on the physical office & trained staff
- Managing day-to-day interactions with stakeholders is tedious

## Key Challenges

- Managing Huge Clientele, its' Records, Database, Hearings, Etc.
- Dependency on Existing and Trained Staff to Manage Operations
- Delayed Inputs and Decisions from Clients due to Improper Communication Tools
- Mismanagement Within the organization due to Improper Workflow
- Sharing Multiple & Revised Quotations for Multiple Offerings to the same client
- No Systematic Documents Storage
- Staff Members Unable to Prioritize Tasks, Workflow, Deliveries & Turn-Around Time due to Lack of Proper Information
- Absence of Updated Online Database
- Internal & External Communication Gaps
- Unable to Maintain Track Record Of Clients' Payments
- Managing the Firm's Financial Data is another and a major concern, as Practice Management, Time & Billing, and Accounting is not integrated with each other

## Solution Offered

- A User-Friendly Online Interface to Manage and Streamline the Workflow and Priorities of a Law Firm
- Robust Client Management System to Maintain and Manage Large Clients and their Databases
- Ease-of-Access to Centralized Repository through Cloud Hosting
- Record, Track & Maintain Client's Planned/Held Calls, Meetings and Updates
- Share Updates related to Cases, Hearings, Activities, Etc.
- Assign, Manage and Track the Activities and Tasks Allotted to the Staff
- View Notifications, Track Timeline of Activities, Manage Your Time and Billable Hours
- Maintain End-to-End Records of Client's Paid and Unpaid Transactions
- Proper Accounting of Billable and Non-Billable Task/Hours and Direct Invoicing through the system
- Uploading & Downloading of Documents through Client Portal, thus Maintaining An Online Database

### Benefits

- Proper Workflow Management with combination of Case Management, CRM and Finance & Accounting Modules
- Timely Notification for the Users in the System
- All Notifications & Updates Available, and Properly Channeled to the Clients
- User Security with Role-Based Access
- Data Protection from Unauthorized Access

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